Cohesive

Asset Management Digitalization Approach and Benefits

The state of the second st

Cohesive

- Asset Lifecycle Management design to decommissioning
- **Data Management** and **Digital Integration** information standards, modelling, integration and lifecycle management
- **Performance** optimize asset performance to design targets
- Sustainability maximize operating excellence and shareholder value
- Enterprise Asset Management largest Maximo implementer
- Compliance regulatory compliance needs (NTD Reports)
- Funding optimize use of grants and funds, reduce TOTEX
- **Experience** worldwide engagements, including essential Prosci change management capabilities
- Bentley[®] owner and digital infrastructure software leaders



Hands on industry experience

Systems Integrator: All asset lifecycle stages



Leading Digital Integration specialists



Strategic Advisory Services



Authority in Global Data Management



Experts in creation and management of Digital Twin

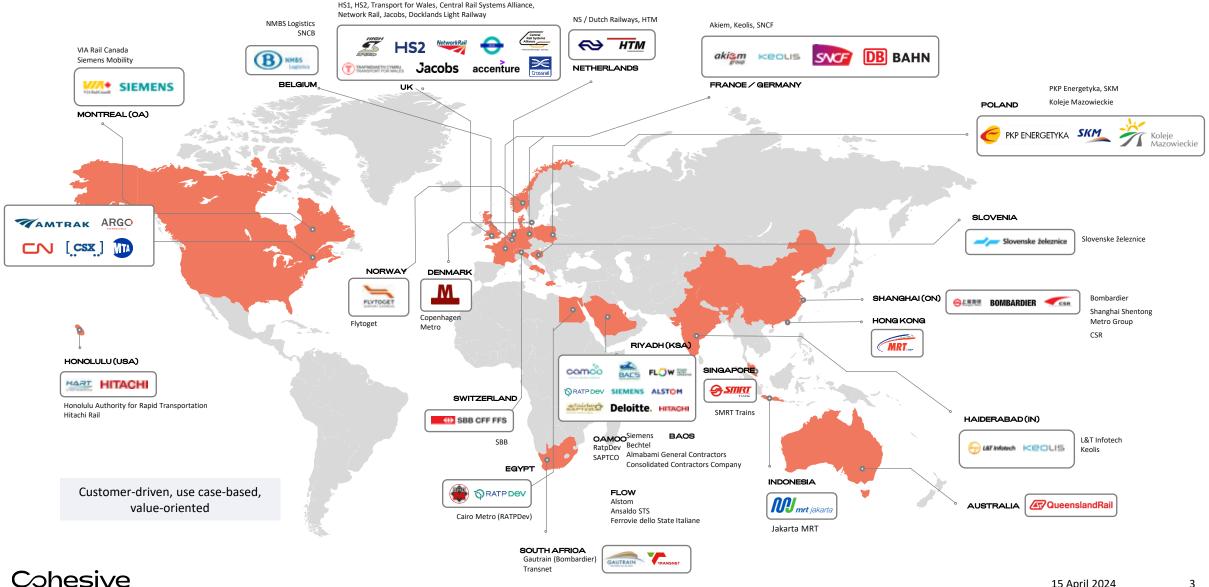


World renowned digital transformation consultants

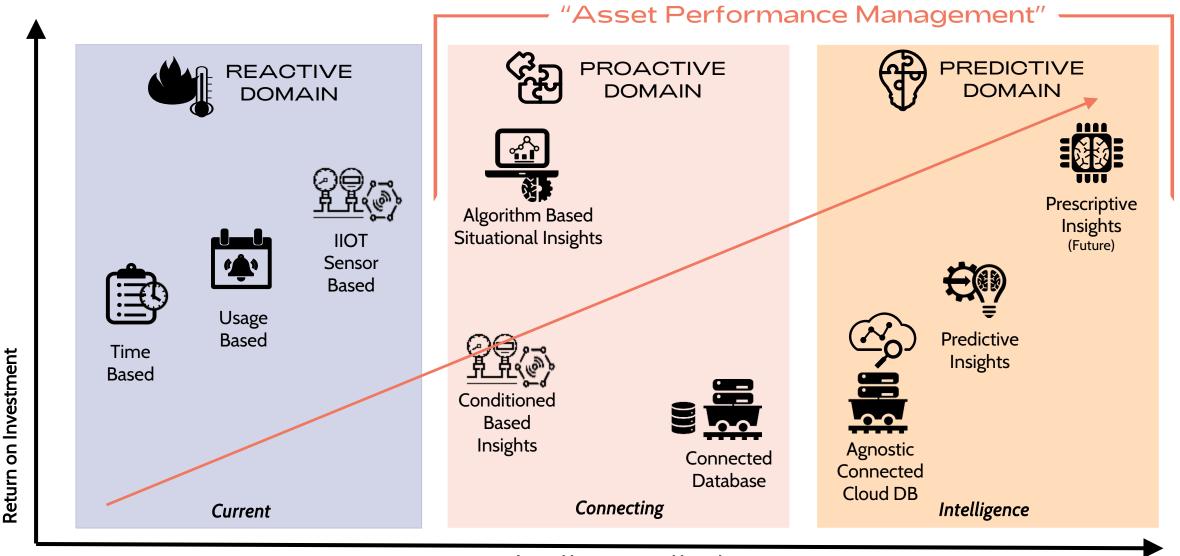


Organizational Change Management

Rail Solutions Provided Worldwide



Evolution of Digital Asset Performance



Asset Management Maturity

Continuous Feedback and Improvement

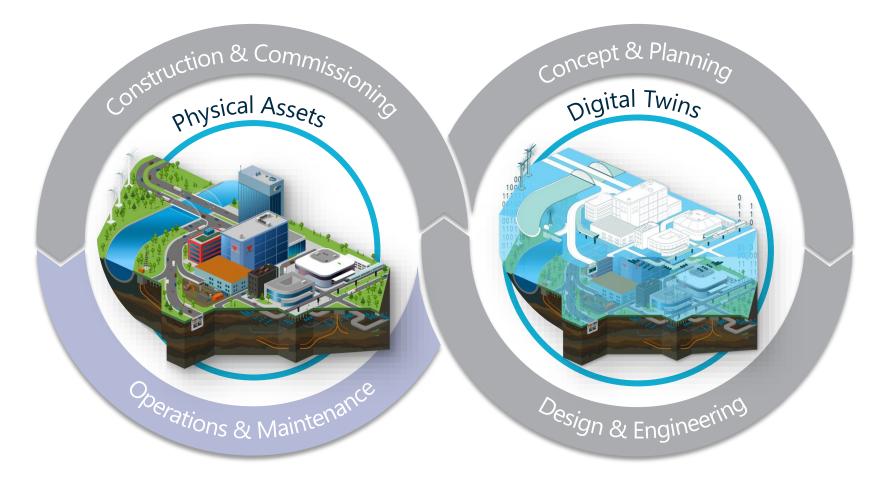
Leverage Engineering Data Throughout operations make better informed operating and maintenance decisions based on real data.

> Condition Assessment

Leverage survey and reality data with AI to assess asset conditions and corrective actions.

Compliance

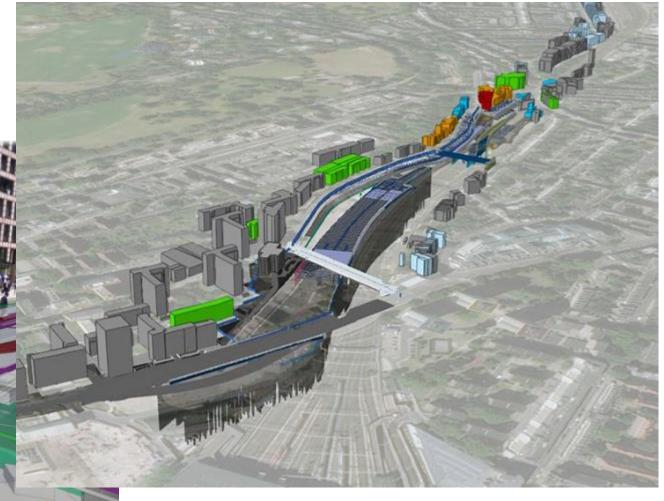
Ensure assets are reliable, safe and meet the highest standards for safety and performance.



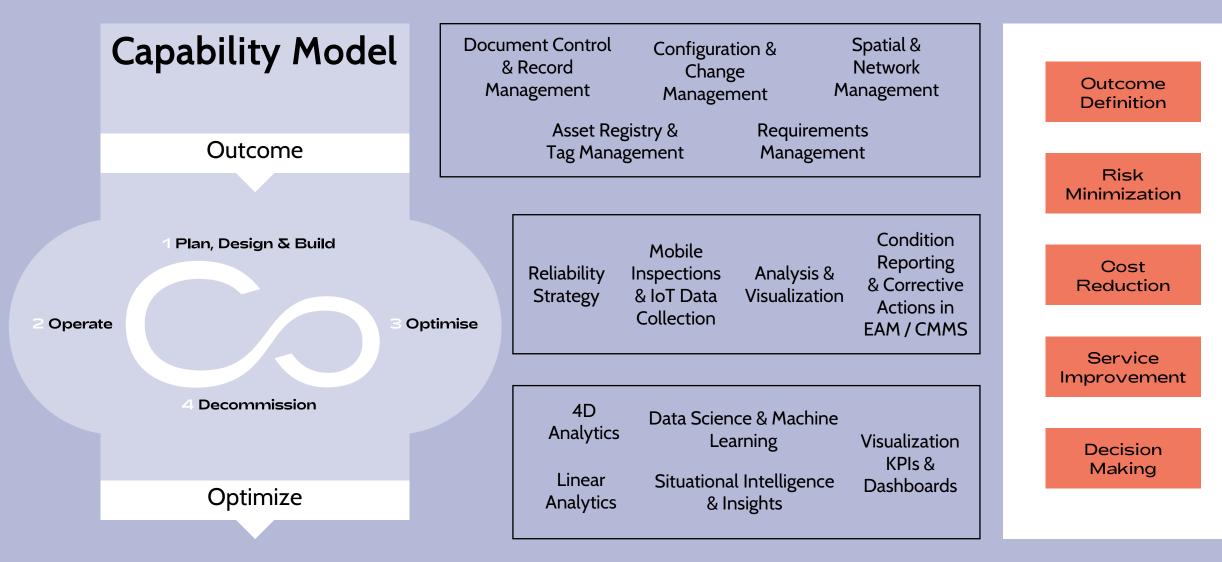
Business Needs and Challenges

- Uncovering digital information
- Meeting ISO standards
- Maintaining pace with other programs
- Maintaining evergreen data





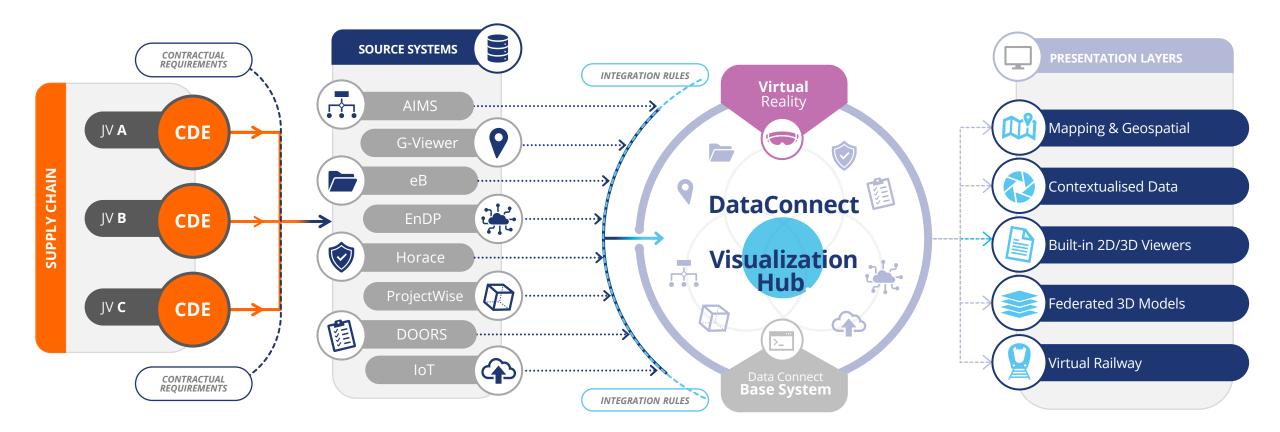
Leverage Digital Innovation



Cohesive

Data Management - Harmonization, Visualization

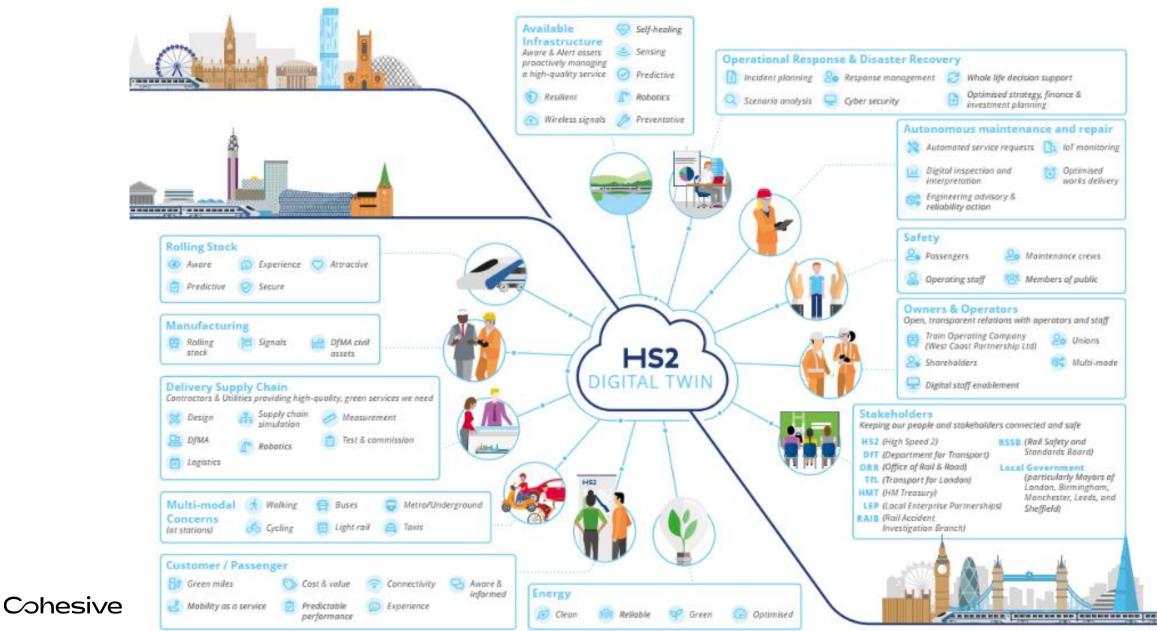
Data connectivity: unique asset ID's (UAID's) and geolocation ID's



Example - Track Asset Condition Visibility and Action



Goal – Address All Areas of the Business, In Order of Priority



Justifying Ongoing Improvement

Visibility and control across the project and operations Real-time, reliable and consistent data across all assets and sites

Outcomes:

- Regulatory compliance ongoing
 requirements management
- Increase safety identify, eliminate safety issues via integrated data streams and dashboards
- **Reduce downtime -** increase operating capacity through real time monitoring and predictive analytics

- Minimize total expenditure (TOTEX) optimize staffing, supply chain, and asset utilization
- ESG achievements demonstrate benefits
 - o **Decarbonization**
 - o Net zero
 - Culture and change management

Benefits:

- Capex: optimized, via:
 - Business assessments
 - Reliability engineering
 - Funding transparency
- Opex: 10% (at least)
- **TOTEX:** significant, via:
 - Whole-life value
 - Asset life extension
- **Project costs:** 2.5-8.5%
- Schedule: 4-12%
- Feedback loop: one improvement project to the next
- Justify: further improvement plans





Greg Hoile, Director, Cohesive Americas Transportation Industry Lead greg.hoile@cohesivegroup.com, +1 404 992 2845